

July, 2009

Welcome to the first edition of The Juki Line. Through this bi-monthly newsletter, we hope to keep you better informed on our products, our people, and our progress. We also want to feature one of our customers in each issue, to give our readers some insight into the wide variety of products being assembled on Juki placement and soldering systems.

As I am sure you realize 2009 is not a good year for the SMT equipment market. Worldwide markets have been hit hard and business is steeply down. From the peak of shipments of 2000 placement systems per month by all JARA members in 2007, total shipments this year have been less than 300 per month. We at Juki have been fortunate that our market share has risen during the crisis, reaching a level of 27.1% worldwide in April, but our quantities have still been greatly reduced with the factory turning out about 70 units a month today. Compare that to our all time record of 365 units shipped in one month. But fortified by several good years of business, Juki will come through these tough times strong and ready for the recovery. While many in our industry face financial crisis, we remain focused on providing our customers the best equipment and support in the industry.

Unfortunately there is a sad note to this first edition. Last week a great friend and partner of Juki met an untimely end. Dr. Steven Case, Chairman and Founder of CyberOptics Corporation was killed as he tried to land his plane in bad weather near Minneapolis. I had known Steve for almost 25 years, since he founded his company and left his position as Professor of Optical Physics at the University of Minnesota. Steve was a brilliant man, inventive, resourceful and forward thinking, but he was also one of the kindest and most considerate people I have ever met. We became good friends over the years, as he designed and built all our laser centering cameras for the 700, 2000, 3000, and FX series machines, and is a big reason why Juki has grown to number one worldwide. In the last few months we had been working on revolutionary new technology, and he was so excited about the months ahead. Rest in Peace Steve and thank you for all you have done for us over many years. You are sorely missed, but we will finish our current projects and make you proud.

I look forward to keeping you informed in further editions in the months ahead. Thank you all for your continued support of Juki.

Sincerely,

Juki Automation Systems, Inc.



Bob Black
President and CEO